



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 30, Issue 7 – July 30, 2021

LOCAL

Summary of July Meeting with the City of Clovis

Financing and Scheduling for the Sewer Force Main to Serve Heritage Grove – Mike Harrison indicated that in a report to the City Council on financing and scheduling of the Sewer Force Main the Council was informed that sometime in the distant future it may be difficult to finance the full improvements required to serve Heritage Grove. Mike informed the group that the Council did set a priority list for the allocation of the funds collected from development. Mike stated that repayment of the bonds was first priority, reimbursement to developers for interim capacity was second priority, reimbursement to developers for Master Planned facilities was third priority and reimbursement of bond payments to the users was fourth priority.

Residential Site Plan Review Process for Tract Maps – Dave Merchen reported that a draft had been sent out and asked if there had been any comments on the proposed change. It was noted that no comments were received. Mike Prandini stated that he would send the draft again and set a date for comments and if there were any issues the matter would be scheduled for the August meeting.

Proposed Revisions to the Street Closure Policy - Travis Saether reviewed the proposed change to require potholing prior to submittal of the plans and to include the potholing data with the initial submittal. It was agreed by the group that the draft Policy could be implemented.

Development Standards for High Density Single Family Residential Subdivision – Mike Prandini reported on the discussions with Staff and indicated that a BIA committee was working on recommended amenities for inclusion with the high-density standards. The discussion by the Committee was on the minimum amenity required and providing flexibility for the various project sizes. It was noted that the City Council was concerned about protecting the City's interest in quality development. It was agreed that the BIA committee would continue to meet to develop a recommendation for the City to consider.

Update to the Planning Fees – Renee Mathis stated that the Staff was preparing to present the proposed fee schedule to the City Council on September 7 and inquired if there were any comments or questions. Mike Prandini agreed to distribute the proposed fee schedule and request comments by August 10.

VMT Analysis – Renee Mathis reported on the presentation to the City Council for the VMT analysis and indicated that the Council concurred with the Staff recommendation to proceed to complete the Study and the EIR. It was suggested that Fresno COG support lobbying efforts to direct funds to Fresno County for transportation, transit and multi-model purposes from the proposed infrastructure bills being considered by Congress.

Hourly Rate for Planning and Development Services – Renee Mathis stated that it was the intent of Staff to present to the City Council on September 7 an increase to the hourly rate from the current \$115 per hour to \$119 per hour. Mike Prandini indicated that he had not received any comment about the increase.

COVID-19 – Mike Prandini inquired about the City's response to the recent reported spikes in Fresno County cases of COVID and the recommendation by the County Health Department to wear masks indoors. Luke Serpa stated at the present time that it was a recommendation, but if the recommendation became a requirement the City would comply.



www.nahb.org/ma

This link takes you to the NAHB

Member Discounts page

AROUND THE STATE

Lumber Prices Begin to Recover

Builder Online

After peaking at around \$1,700 per thousand board feet in mid-May, lumber prices sank below \$1,000 per thousand board feet this week for the first time since late March, according to Random Lengths. Since falling by approximately 23% between September 2020 and November 2020, lumber prices surged into 2021, reaching record levels beginning in March.

[READ MORE>>](#)

U.S. Housing Market Booms, but Small Contractors Miss Out

Wall Street Journal

Some small contractors say they are missing out on the U.S. housing boom as shortages of workers and supplies in hot markets result in project cancellations or business lost to bigger players.

[READ MORE>>](#)

What The Rise And Fall Of Lumber Prices Tell Us About The Pandemic Economy

NPR

Lumber prices may have fallen but they are still elevated, creating new headaches for the critical housing sector. And companies in the lumber industry are wrestling with a new pandemic problem: a shortage of workers.

Here are three things that the rise, fall, and now volatility of lumber prices tell us about the pandemic economy.

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California residents more turned off by high home prices than tax rates, study finds

FOX Business

A report authored by California State Controller Betty Yee looked at taxes in the state and their impact on businesses and the outmigration of residents, in an effort to address concerns that the state may be limited in its ability to raise revenue through its income tax system.

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U.S. Housing Market Needs 5.5 Million More Units, Says New Report

Wall Street Journal

“The scale of the problem is so large,” said David Bank, senior vice president of Rosen Consulting Group and one of the report’s authors. “We need affordable [housing], we need market-rate, we need single-family, we need multifamily.”

The report also says that from 2010 to 2020, new-home construction fell 6.8 million units short of what was needed to meet household-formation growth and replace units that were aging or destroyed by natural disasters.

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AROUND THE STATE

Lumber Wipes Out 2021 Gain With Demand Ebbing After Record Boom Yahoo! Finance

"We think 2022 spring prices will see a similar run as 2021, though likely not as high given the incremental capacity adds," Quinn said, noting that new home construction demand is still accelerating. "We still expect prices will be higher than long-term averages going forward."

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Civil Case Over ADA Compliance Could Impact Home Building Websites NAHBNow

The case could impact builders, multifamily developers, remodelers and other businesses that offer goods or services through a website, if the site is not accessible to persons with disabilities. For example, if a builder's website allows a potential buyer to select finishes, carpet type/color and other home options without the need to visit a physical sales office, the website should be designed with accessibility features to enable all potential buyers this same opportunity.

[READ MORE>>](#)

'Upzoning' in my backyard? California bill won't turbocharge home building, study says Los Angeles Times

A bill advancing through the California Legislature to allow for denser home building in single-family zones would be likely to produce an uptick in the state's housing supply, but the so-called upzoning probably won't cause mass redevelopment, according to a report published Wednesday.

[READ MORE>>](#)

Who's outbidding you by tens of thousands of dollars for that home of your dreams? A hedge fund NBC News

The lack of supply of single-family homes has pushed up housing prices in many markets across the country — but would-be homebuyers find they are being outbid not just by other home seekers, but also by hedge funds.

[READ MORE>>](#)

Californians may not be fleeing, but they're not happy San Francisco Chronicle

Of those surveyed, 57% believe their job prospects would be better in another state. About 85% think their cost of living would be less expensive elsewhere and 66% think they'd have a better quality of life if they jumped ship. Also, 69% said they would experience lower crime outside the Golden State. Perhaps most damning, 68% of those surveyed believe that their "children would have a better life in their future in another state."

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AROUND THE STATE

Why are key California affordable housing bills bottled up?

CALMATTERS

Affordable housing advocates are asking why bills supported by state Senate leader Toni Atkins are stuck in the Assembly. One answer appears to be a labor provision pushed by the State Building and Construction Trades Council.

[READ MORE>>](#)

Labor Department Rescinds Trump-Era Joint Employer Rule

NAHBNow

At the beginning of 2020, DOL announced a final rule to provide a clearer methodology for determining joint employer status under the Fair Labor Standards Act (FLSA). The rule offered employers clarity and certainty regarding their responsibility to pay federal minimum wage and overtime for all hours worked over 40 in a work week.

[READ MORE>>](#)

How Much Does It Cost to Permit a House?

SPUR

California is in the midst of an enduring housing affordability crisis that is rooted in a lack of housing supply and perpetuated by the high costs of development. This brief focuses on one obstacle in the development process that can contribute to these steep costs and hamper overall housing production: the lack of transparency around development fees and requirements at the local level.

[READ MORE>>](#)

Led by OSB, Lumber Products Now Add Nearly \$30K to the Price of a New Home, \$92 to Rent

NAHBNow

The increases are somewhat less than the April 2020-April 2021 effects NAHB reported three months ago (a \$35,872 increase in house price and \$119 increase in monthly rent). At first glance, the latest estimates might seem high relative to recent declines in framing lumber prices, but there are a couple of factors to keep in mind.

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GENERAL LIABILITY BENEFITS COME STANDARD FOR 2-10 HBW BUILDER MEMBERS



Structural coverage from 2-10 Home Buyers Warranty (2-10 HBW) and General Liability coverage go hand in hand. Now, you can leverage your 2-10 HBW Builder Membership to get unmatched General Liability benefits.

5 KEY BENEFITS

your 2-10 HBW Builder membership provides through our Strategic Insurance Alliances



1 IN 7 HOMES

in the United States has coverage through a 2-10 HBW structural warranty

1. General Liability Products

Your builder membership gives you access to General Liability products through our network of General Liability providers. That makes finding the right General Liability insurance for your situation much easier.

2. General Liability Premium Discounts

As a member of our program, when you cover all of your homes with 2-10 HBW's industry-leading structural warranty, you may be eligible for discounts on your General Liability premium.

3. Inclusive Subcontractor Coverage

Our Strategic Insurance Alliances provide sub coverage making 2-10 HBW your one-stop shop for industry-leading protection.

4. Comprehensive Risk Management Under One Roof

From structural protection and General Liability partnerships to our Dispute Avoidance and Mitigation program, we take risk management responsibilities off your shoulders so you can focus on building quality homes.

5. Unparalleled Industry Experience

We combine over 40 years of structural warranty experience with the General Liability expertise of our Alliances to give you an unparalleled protection plan for your business.

You build it, we'll back you up with industry-leading structural warranty coverage and exclusive access to our Strategic Insurance Alliances.

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BIA-Fresno/Madera Member Benefits

Three-In-One Membership— When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to *do business with members*. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Create brand awareness and make yourself known. Use your membership to promote your brand and market your business message to potential customers through advertising and sponsorships

Save Money

- ◆ **2-10 Home Buyers Warranty:** Exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty
- ◆ **Amazon:** Business-only pricing and products, Purchasing approvals and workflows, Improved spending visibility and Multiple payment options.
- ◆ **Lowe's:** Save 2% on Lowe's accounts receivable purchases, plus free delivery on purchases of \$500 or more
- ◆ **UPS:** UPS discounts of up to 36% on a broad portfolio of shipping services including air letters & packages, ground shipments, international imports and exports.
- ◆ **TSYS (formerly TransFirst):** Complete payment solutions with proven savings of 16% per year average. Web/mobile tools, credit card and eCheck processing, check services and more. Free "Savings Analysis" for members.
- ◆ **CBIA has an Affinity Program with Ames Grenz Insurance, to provide members with guaranteed issue medical, dental and vision plans. For details, please contact Reggie Conley at Ames Grenz Insurance Services at (916) 486-2900 or rconley@amesgrenz.com**
- ◆ **The CIRB Report, a research service provided by the California Homebuilding Foundation (CHF), produces and distributes current and historical statewide building permit statistics for all 58 counties and 538 incorporated cities. Contact the ResearchTeam at 916-340-3340 or CHF-CIRB@mychf.org for more information.**
- ◆ **Member Rebate Program:** Quarterly rebates on materials purchased
- ◆ **NPP (National Purchasing Power):** Verizon Wireless—up to 22% off standard rates (with 5 business lines), Expedia, Cradlepoint and Fastenal





MEMBER SAVINGS PROGRAM at a glance

nahb.org/savings

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
GM	Save \$900 on most retail vehicles. Save \$900 - \$1000 per vehicle for fleet customers. Stackable with miles, tax, mail, local and fleet offers. NAHB Member and 1 household family eligible.	Chevrolet, Buick, GMC	naahb.com
FCA	20% cash allowance per eligible vehicle. Stackable with miles, tax, mail, local and fleet offers. NAHB Member, employees and household family eligible.	Chrysler, Dodge, Jeep, Ram and Fiat®	nahb.org/fca
NISSAN / BENLTY	Save between \$3,290 - \$39,500 per vehicle. Must be purchased in member's company name. NOT available with most National Office Member's Company Eligible.	Infinity	naahb.org/infinity
PF GOODYEAR	Save \$5.00 on all 4 All Terrain T/AKO2 Tires. 24 Hour Mobile Assistance.	Tires	goodyear.com
GEICO	Exclusive member rates on auto and home insurance.	Insurance	geico.com/naahb 800.841.8974

AUTO RENTAL

COMPANY	SAVINGS	PRODUCTS	INFO
AVIS	Up to 25% off base rates and FREE Preferred Service Membership.	Cars/trucks	avis.com/naahb 800.531.2332/NAHB member
Budget	Up to 25% off base rates and FREE Fastbreak Bonus.	Cars/trucks	budget.com/naahb 800.283.4587/PCN 621.6870
HERTZ	Up to 25% off base rates and FREE Gold membership.	Cars/trucks	hertz.com/naahb 800.554.2400/CD/15.1045

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
HOME DEPOT	Member's off-loads Account, Business Account, TRADE-Everyday or SE00 Plus Orders. 2% off all stores using LAR or LSA.	Building materials	www.homedepot.com/naahb 877-556-3441

NAHB Members Saved
over **\$25,000,000** last year

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
TBSYS	Up to 20% off	Software, books, e-books and e-check processing	800-233-1110
SMALL BUSINESS	Up to 40% off	Computers and Hardware	nahb.org/nahb
Office Depot	Up to 20% off	Office Supplies	855-317-5611
houzz	10% off	Marketing Solutions, Building Products	houzz.com/members
CONSTRUCTION JOBS	20% discount	Job Listings	nahb.org/jobs
24 HOUR HOME REPAIR WARRANTY	Save 10% on full service products and services	Home Warranty	24hr.com/nahb
UPS SHIPPING	Flat Rate Pricing, 45% discount on media shipping, 25% for ground commercial residential	Business Shipping	1800-4myups.com/nahb
YRC FREIGHT	Address 20% off Less Than Truckload (LTL) shipping over 100 lbs	Project Shipping	1800-4myups.com/nahb
Kabbage	\$200 gift card when you qualify for a business line of credit up to \$75,000	Small Business Loan	kabbage.com/nahb
amazon business	Additional business savings when you open an Amazon Business account	General Business Products	amazon.com/nahb

SHOPPING AND ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
TICKET MONSTER	Up to 20% off	Theme Parks, Music Tickets, Conferences, Shows, Airfare, Golf, Cruises	members.tcm.com/nahb/program
SANTITAS CLUB	One Year Membership up to \$24.95	Milkshakes and Beer	615-579-1221
ON THE BORDER	Save 10% on top of any online specials	Meats, Fresh Produce	ontheborder.com/nahb
FTD FLOWERS	20% off floral arrangements and gifts	Flowers and Gifts	800-424-1242

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
IES	Up to 50% off (free registration) Up to 25% off (SA, P, or E) for IES	Trainers	bulkeshow.com
NAHB CONTRACTS	Up to 10% off contract rates	Legal	nahb.org/legal-services
NAHB ECONOMIC SERVICES	50% off annual subscription	Real estate and housing data	housingeconomics.com
NAHB BUILDERBOOKS	10% off books, Up to 40% off research	Books	builderbooks.com
NAHB ONLINE EDUCATION	Up to 30% off seminars; up to 50% off online courses	Education	nahb.org/education

Discounts are as of 8/31/2019 and subject to change at any time. Not all savings apply for all states and limited time offers.

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BIA recognizes and appreciates new and renewing members
Please call them if you are in need of services they provide.

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WELCOME NEW MEMBERS

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Thank You!



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