



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 31, Issue 9 – September 30, 2022

LOCAL

Clovis Committee Meeting in September

Update of VMT Mitigation Measures – Dave Merchen informed the group that they are concentrating on completion of the EIR for the Transportation Element and will begin review of a possible impact fee for VMT once that the EIR is approved.

Status of review of the Development Impact fee increases – Mike Harrison reported that the BIA group has been meeting bi-weekly to understand what is driving the cost increases and reviewing a possible reallocation of costs from Major Facilities to Front Footage. Walter Diamond and Jeff Harris commented that suppliers and subcontractors had not yet reduced prices in light of slowing demand. Mike indicated that they would continue to delve into the details of the costs.

Planning Process Report – Renee Mathis indicated that they were working to streamline the review process, including when comments were submitted to the client’s engineers and reviewing submittals for completeness. Mike Harrison stated that for the most recent submittals the goal of 4 weeks for initial submittal and 2 weeks for subsequent submittals has been accomplished.

Update of the Housing Element – Dave Merchen commented about the requirement to update the Housing Element every 8 years and the target to complete the update was by fall of 2023. Dave stated that the city was under pressure from the State to plan for significantly more units for low and very low-income groups, which Dave indicated was 30 units per acre. Dave indicated that these densities needed to be dispersed throughout the city. Dave commented that the goal was to have a draft out for public review by early 2023.

“EnerGov” CSS Portal – Jesse Norton reported that the new EnerGov portal would be open on October 3 for submission of plans for commercial and multi-family. Jesse stated that the portal could be used for single family also.

Review of the Code changes – Jesse Norton reported that they would have a report out soon describing the important changes to the codes and would be reporting on those changes at the October meeting of the Clovis Committee.

Permit Trends – Renee Mathis reported that since July 1 the city had issued 60 permits for single family housing and that she would be reporting the permit activity monthly. It was suggested that the report include a comparison of the same period last year.

General Plan Survey – Dave Merchen reminded the group that a survey had been sent out requesting comment on the current General Plan and urged the participants to complete and return the survey.



www.nahb.org/ma

This link takes you to the NAHB

Member Discounts page

LOCAL

Fresno Committee Meeting in September - None

Madera County Committee Meeting in September - None

Fresno County Committee Meeting in September - None

Fresno Metropolitan Flood Control District in September - None

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AROUND THE STATE

CBIA Successfully Secures Funding for School Construction and Defeats Housing Killer Legislation

After eight months, California’s 2021-22 legislative session came to a close on September 1 with a flurry of frantic activity to pass bills before the midnight deadline. The Governor will have until September 30 to either veto or sign bills into law.

The CBIA legislative team was able to help secure \$4.2 billion from the state budget for school facility construction obviating the need to pass a school bond this year. CBIA drafted and successfully lobbied to get school fee reform language included into the Education Trailer Bill, **AB 185**, to ensure that level 3 fees and CEQA protection were extended the same if a traditional school bond was enacted.

In addition to school facility funds, CBIA was extremely effective in defeating all the legislation designated Housing Killers for 2022. These bills add cost, uncertainty, and more regulation. Below are the Housing Killers defeated by CBIA this session:

- AB 1001** (C. Garcia): Expansion of CEQA
- AB 1771** (C. Ward) House Flipping Tax
- AB 1778** (C. Garcia) Prohibition on Freeway Construction
- AB 2840** (E. Reyes) Ban on certain warehouse/logistics facilities
- SB 12** (M. McGuire) Uses the fear of wildfires to increase regulations on homebuilding
- SB 1292** (H. Stern) Prohibitions on homebuilding based on potential fire risk
- SB 1404** (H. Stern) CEQA: Adds a duplicate layer of bureaucracy for managing oak trees

CBIA Applauds the Extension of Diablo Canyon Power Plant

The State Legislature passed **SB 846** (B. Dodd), which was strongly supported by CBIA, that extends the operation of PG&E’s Diablo Canyon Power Plant. CBIA championed the extension of Diablo Canyon given that it produces 8% of the state’s electricity, it is a critical asset for grid reliability, and helps to ensure rates remain competitive.

AROUND THE STATE

CBIA Sounds the Alarms on Hurtfully Climate Change Legislation

The last few days of the legislative session were dominated by the issue of climate change. Governor Newsom proposed several high profile and massive climate change bills. CBIA strongly opposed Governor Newsom's climate change legislative package given its negative impact on the economy, jobs, and the homebuilding industry. As a result of the negative impacts the climate changes bills will have on our industry, CBIA launched a robust statewide digital public affairs campaign and an aggressive lobbying effort alongside 40 business, utility, and labor organizations opposing these bills.

CBIA was able to defeat **AB 2133** by Assemblyman Bill Quirk that required a 55% reduction in GHG to 1990 levels by December 31, 2030. Given the intense lobbying by Governor Newsom and the State Legislature's focus on climate change, CBIA and other business groups were unable to defeat the remaining climate change bills. Below is a summary of the bills in the Governor's Climate Change Legislative Package that were passed:

AB 1279 (Muratsuchi) Net zero greenhouse gas emissions by 2045

AB 1395 (Muratsuchi) Net zero greenhouse gas emissions by 2045

SB 905 (Caballero) Carbon capture, removal, utilization, and storage program

SB 1020 (Laird) Electricity-90% Renewable by 2035, 95% by 2040 and 100% by 2045

SB 1137 by Senator Lena Gonzalez was also part of the Governor's climate package, and it sought to prohibit the issuance of state permits for new oil and gas facilities that are within 3,200 feet of sensitive land uses. Although SB 1137 passed, CBIA was able to secure amendments to ensure that the bill did not negatively impact the homebuilding industry.

The housing market slowdown, explained in 7 charts

Vox

Although affordability is dropping and various metrics look concerning, a drastic downturn in the housing market is still unlikely, said Bachaud, the Zillow economist. Bachaud said the market is instead going through a "weird period of transition" to rebalance supply and demand after buyers struggled to find enough options earlier in the pandemic.

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The housing deficit is worst in California — almost a million homes short

FirstTuesdayJournal

In 2012, the nation's housing underproduction appeared concentrated along the coasts, especially the Southwestern coast. Now, the deficit has deepened and sprawled out to nearly every state, affecting urban, suburban and rural areas alike.

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More Pending Homes Are Falling Through, but No Need to Sound the Alarms

Zillow

Regardless of why a deal failed to close, the recent increase in this dynamic is yet more evidence of how the housing market has quickly shifted in recent months. And more evidence that perhaps well-off buyers are really able to be more choosy in this market now that competition is less of a concern, and are less keen to jump on a home simply because it's available.

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California building codes now allow high-rise mass-timber buildings

Building Design + Construction

California's adoption of new provisions enables mass timber structures of up to 18 stories and increased allowable square footage of such buildings. California's adoption of the mass-timber provision came as new construction and applications for mass-timber buildings are gaining momentum across the U.S.

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AROUND THE STATE

13 California counties land on 'riskiest housing markets' list

Orange County Register

Of the 50 counties rated most at risk of 575 studied, 13 are spread across California, including San Bernardino and Riverside. Nine are in and around New York City, and six are in the Chicago metropolitan area, the report stated.

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Whatever Happened to the Starter Home?

The New York Times via Yahoo!News

Nationwide, the small detached house has all but vanished from new construction. Only about 8% of new single-family homes today are 1,400 square feet or less. In the 1940s, according to CoreLogic, nearly 70% of new houses were that small.

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Buyers: Results from the Zillow Consumer Housing Trends Report 2022

Zillow

The 2022 Consumer Housing Trends Report (CHTR) provides a snapshot of what housing consumers are thinking and doing in mid-2022. In this report, we take a deeper look at buyers (household decision makers that own their primary residence and moved to a home they purchased in the past year); In other reports, we examine renters, sellers, and new construction buyers more closely. Information about who buyers are in 2022 can equip consumers with the tools they need to make informed decisions in this transforming housing market landscape.

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High-tech wooden cities could fight fire, climate change, study says

The Hill

The study in Nature Communications builds on a growing architectural and engineering movement that sees wood as not only a more sustainable building material than concrete and steel — but in many ways a superior one.

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California rolls out a daring new housing policy to combat high home prices and increase supply

Fortune

The approach, titled "Light Touch Density," was developed by the American Enterprise Institute's Housing Center in 2019. The idea is simplicity itself: If homeowners can put two units on their lots instead of just one, the same land is now supporting two abodes. The land costs per dwelling are cut in half, sharply reducing the biggest input into the total cost of a unit. In place of the old policy that freezes the volume of buildable lots, the Golden State would generate abundant new supply by allowing the ground under homeowners' existing residences to sprout freshly built units.

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Through NPP, BIAFM members can access discounts on travel with Priceline.

- **Save up to 25% off "On Sale" hotels** when you bundle hotel, rental car, flight*
- Don't need a flight? No problem! Book multiple hotels or any hotel/rental car combination to achieve this exclusive NPP discount.
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Risk Management Specialist

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AROUND THE STATE

Can superagencies crack California's housing logjam?

CalMatters

As California struggles to close its huge shortage of housing, two new superagencies, one for the San Francisco Bay Area, the other for Los Angeles County, are experiments aimed at breaking the housing logjam.

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California Doubles Down on Its Housing Laws

New York Times

The last six years have played out this way in Sacramento, with each session ending with a flurry of new laws devised to increase housing. California's housing crisis is dire — we have some of the nation's highest rents and more than 100,000 people living on our streets — and state leaders are increasingly trying to tackle the problem through legislation.

But new housing laws don't always work exactly as lawmakers would hope.

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California's Unions Are Misusing Their Power

California Globe

What unions in California do has arguably helped their members, but the legislative agenda they support has not helped the vast majority of private sector working families. Laws passed by the California State Legislature, explicitly promoted by unions, usually cause more harm than good for the majority of California workers. Moreover, laws passed by the political coalition which these unions are part of, laws that these unions have often supported and rarely opposed, have devastated the economic opportunities for all but the wealthiest Californians.

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Yes, bumblebees may be fish, California Supreme Court agrees

San Francisco Chronicle

Wednesday's decision does not mean that bees are fish under California law, but only that the appeals court had reasons to conclude, based on the goals of the endangered-species law, that its wording "carries an unusual meaning, peculiar to that law," wrote Cantil-Sakauye, joined by Justices Carol Corrigan and Joshua Groban. "Such decisions also can provide notice to legislators that some clarification may be in order."

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The U.S. Is Running Short of Land for Housing

The Wall Street Journal

The United States, a country of wide-open spaces, is short on land.

Or at least land where people can live. Land-use restrictions and a lack of public investment in roads, rail and other infrastructure have made it harder than ever for developers to find sites near big population centers to build homes. As people keep moving to cities such as Austin, Phoenix and Tampa, they are pushing up the price of dirt and making the housing shortages in these fast-growing areas even worse.

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BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to **do business with members**. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



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MEMBER SAVINGS PROGRAM

at a glance
nabh.org/savings

AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	FORD	Save \$20 per vehicle on model vehicles for retail customers. Save \$500 - \$1,000 per vehicle on used vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nabh.org/ford
	NISSAN	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with manufacturer offers. Member company eligible.	Nissan	nabh.org/nissan
	AVIS	Save up to 30% off the RENTAL RATES when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	avis.com/nabh 800-831-1112 AWD 5572930
	BUDGET	Save up to 35% off Budget RENTAL RATES when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nabh 800-255-4357 BCD 2156930

BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	5% off in-store plus 25% online (Local with Commercial Account) (CASH) (cash back) (Business Advantage (BA)) (5-10% off in-store on select equipment) (limited)	Building Materials	lowes.com/nabh 877-435-2449

SHOPPING & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS	Up to 10% off!	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nabh/ 867-914-1001
	SAM'S CLUB	One year membership for \$24.99.	Bulk Discount Retail	samsclub.com 877-915-1001
	HOTELPLANNER	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide (max 25% credit card).	Hotels	nhh.com/planner.com 1-800-431-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

at a glance
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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computer Hardware	dell.com/nahb 1-800-757-8442
	HOZZ	20% Off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtraders (888) 225-3051
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of premiere products. Plus, free shipping over \$50.	Office Supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for flat day shipping, 50% for ground commercial/residential.	Business Shipping	100 members can qualify 1-800-950-0005
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping	100 members can qualify 1-800-950-0005
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message, Video, Phone	ringcentral.com/nahb (800) 411-1000
	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms Apply.	Business Platinum Card®	nahb.org/ames
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0118
	CONSTRUCTIONJOBS.COM	20% discount on standard rates.	Job Posting	nahb.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	SALES INTERNATIONAL BUILDING SHOWS	Up to \$200 off show registration. Up to \$275 per sq. ft. of exhibit space.	Trade Show	saibuildingshow.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HODURBECDOWNLOADS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDERSBOOKS	10% off books from AIA & GreenSource.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars. Up to 30% off online courses.	Education	nahb.org/education

Excludes use of 10% OFFER. Subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

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BIA recognizes and appreciates new and renewing members
Please call them if you are in need of services they provide.

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Ratzlaff Tamberi & Wong
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Donald P. Dick Air Conditioning
Motivational Systems, Inc.
Image Custom Homes, Inc.

WELCOME NEW MEMBERS

*** NONE ***



Thank You!

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We're Sorry To See You Go!

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These memberships are set to expire

on 9/30/2022

*** NONE ***

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