



BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 30, Issue 12 – December 31, 2021

LOCAL

Clovis Committee Meeting in December

Discussion of Reduction of Cul-de-sac Radius – Mike Prandini indicated that he had previously sent comments received from Scott Redelfs and John Binaski on the City's requirement for a 45 ft. radius for a cul-de-sac. Scott reiterated that the refuse collection trucks, and the street sweepers need the 45 ft. radius to avoid backing up when negotiating the cul-de-sac, especially when cars are parked in the bulb. Scott informed the Committee that he had contacted the City of Fresno to find out how they handle the 40 ft. radius. Scott stated that Fresno doesn't sweep the cul-de-sacs with the shorter radius, and they require that the collection containers be located at the entry of the cul-de-sac, so the trucks don't have to enter. John also indicated that the City's fire trucks need the 45 ft. radius to make the turn without driving over the curb. John stated that the jurisdictions that allow the 40 ft. radius use equipment that allows the trucks to negotiate the cul-de-sac, and that type of equipment requires 4 firefighters, whereas Clovis staffs with 3 firefighters.

Timeline for Update of the General Plan – Dave Merchen informed the Committee that this would be a 2-phase process. Dave stated the first will be a review of the current General Plan to assure that it is compliant with current law. Dave indicated that the second phase would be the update and would begin after the completion of the first phase. Dave stated that a RFP had been released for the first phase and it was expected that a contract would be awarded sometime in February.

Update for VMT – Sean Smith reported that he was still working with the consultant on the modeling. Sean indicated that COG is working on a fee program like the RTMF fee.

COVID-19 Restrictions – Renee Mathis announced that for at least the next 30 days all Clovis employees are being required to wear masks indoors and they were encouraging all meetings be virtual. Renee indicated that in-person meetings with individuals would be accommodated on a case-by-case basis.

Request for High-Density Single-Family Residential – Renee Mathis stated that they had received the request by BIA to include this for the joint meeting with the City Council and the Planning Commission. Renee indicated that they were attempting to schedule the joint meeting for January 10 or January 18.



www.nahb.org/ma

This link takes you to the NAHB

Member Discounts page

AROUND THE STATE

Everything you need to know about California's plan to slash solar incentives

Los Angeles Times

In 2018, California became the first state to require solar panels on most new homes. But that requirement was predicated on solar-powered homes being "cost effective" — and the California Building Industry Assn., a trade group for homebuilders, says the proposed changes to net metering might jeopardize the legality of the mandate by making solar no longer cost effective.

Dan Dunmoyer, the group's CEO, told me he has a unique vantage point because his members include not only homebuilders but also utilities and rooftop solar installers. He agrees that some changes to net metering are warranted, but he also wants the solar mandate to succeed. While his group is still analyzing the proposal, his first impression is that it could be a recipe for failure.

"If you're paying \$500 or \$600 that you weren't paying before this change [to net metering], what does that do to families that are trying to balance their family budgets?" Dunmoyer asked.

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A CALL TO ACTION | Fight President Biden's New Tariffs on Lumber

NAHB

On November 24th, the US Commerce Department **DOUBLED** the tariffs on imports of softwood lumber from Canada. This comes at a time when lumber prices are still well-above pre-pandemic prices, meaning this ill-advised decision by the Biden Administration to double tariffs on Canadian softwood lumber will only make matters worse for your businesses and customers.

We need your help to get Congress involved. Demand that they pressure President Biden to negotiate an updated softwood lumber agreement with Canada and increase US lumber production by harvesting more timber from US forest lands.

These doubled tariffs will make already-high inflation worse, sending lumber prices soaring, adding tens of thousands of dollars to the price of a new single-family home and thousands of dollars to the price of a multifamily home.

Contact your Member of Congress and tell them to stop President Biden's trade war with Canada, which is punishing American homebuyers and renters.

If President Biden and Congress truly want to make housing more affordable for all Americans, they must start by **bringing lumber prices down**.

[CALL TO ACTION>>](#)

New Housing Fails to Make Up for Decades of Undersupply

Public Policy Institute of California

Recently released census data offer a new window onto whether California's housing is keeping up with demand. The state's exorbitant housing costs have long been driven by too many potential buyers chasing after too few houses. The typical home value in California is considerably more expensive than in the rest of the country, and while incomes here are also higher, they are not high enough to match. Rents are also high, with California renters spending a larger share of their income on rent, and vacancy rates are consistently lower in California than elsewhere.

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AROUND THE STATE

Democrats eye massive shift in war on wildfires: Prevention

Los Angeles Times

Still, the \$27 billion would represent the largest investment the federal government has made in its forests, according to Sen. Michael Bennet (D-Colo.), who introduced a similar forestry bill this year. Funding for the preventative hazardous fuels reduction — to be spread over a decade — is more than double what Congress spent on such efforts annually between 2011 and 2020, according to the nonpartisan Congressional Research Service.

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Can the Legislature solve California's housing crisis? This lawmaker hopes to shape new policies

The Sacramento Bee

In 2020, she brought her newborn baby to the floor of the Assembly on the final night of session to vote for a bill that would have authorized more duplexes in single-family neighborhoods. That legislation died at a midnight deadline, and was reintroduced this year. Wicks again voted for the measure, which was signed into law and is expected to change the landscape of California's historically single-family neighborhoods.

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California Politics: A mountain of 2022 ballot propositions

Los Angeles Times

Led by Redondo Beach Mayor Bill Brand, a group of local officials submitted an initiative to block recent legislative efforts to ease the state's housing crisis. Their proposal would amend the California Constitution to leave a number of zoning and development decisions to local governments, a big change following legislation signed into law by Gov. Gavin Newsom in September that gave the state a new role in zoning decisions.

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Surging inflation is forcing people and businesses to adapt

Associated Press

The government's report Friday that consumer prices jumped 6.8% over the past year — the highest such inflation rate in 39 years — showed that some of the largest cost spikes have been for such necessities as food, energy, housing, autos and clothing. They are goods and services that millions of Americans regularly depend upon in their daily lives.

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San Francisco home sells for \$1 million over asking price

San Francisco Gate

According to the most recent data from the California Association of Realtors, sales of homes in San Francisco County have increased by 27.5%, while median home prices have risen by \$72,000 in the last month.

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AROUND THE STATE

Proposed state law seeks to ban freeway expansions in underserved communities

Los Angeles Times

Garcia said the impetus for the legislation, which she plans to introduce early next year, was a recent Times investigation that documented the effects of freeway construction over the last three decades. The Times found that more than 200,000 people nationwide have been displaced because of federal road projects during that time, and that some of the country's largest recent highway expansions have forced out residents in Black and Latino neighborhoods at disproportionately high rates.

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California Politics: Waiting for the Voter's Choice Act report

The Los Angeles Times

The two-year anniversary of California's 2020 statewide primary is less than three months away, an election that feels like a lifetime ago for voters and politics watchers.

But with another campaign cycle just around the corner, a valuable body of research into the successes and shortcomings of a sweeping California election law — used by counties that are home to more than half of the state's voters — remains in limbo.

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Rate at which people stopped moving to California surprised researchers: 'Statewide phenomenon'

Yahoo! News

The number of people moving to California has significantly dropped since the pandemic started last year, while the number of people fleeing the state continues to rise, according to a new study.

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California's major cities lost residents during pandemic

KCRA3

It's just the second time ever the state has reported an annual population loss. But it's the first time Los Angeles County and all nine counties Bay Area counties lost population in the same annual count.

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BIA-Fresno/Madera Member Benefits

Three-In-One Membership— When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to *do business with members*. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.






Create brand awareness and make yourself known. Use your membership to promote your brand and market your business message to potential customers through advertising and sponsorships

Save Money

- ♦ **2-10 Home Buyers Warranty:** Exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty
- ♦ **Amazon:** Business-only pricing and products, Purchasing approvals and workflows, Improved spending visibility and Multiple payment options.
- ♦ **Lowe's:** Save 2% on Lowe's accounts receivable purchases, plus free delivery on purchases of \$500 or more
- ♦ **UPS:** UPS discounts of up to 36% on a broad portfolio of shipping services including air letters & packages, ground shipments, international imports and exports.
- ♦ **TSYS (formerly TransFirst):** Complete payment solutions with proven savings of 16% per year average. Web/mobile tools, credit card and eCheck processing, check services and more. Free "Savings Analysis" for members.
- ♦ **CBIA has an Affinity Program with Ames Grenz Insurance,** to provide members with guaranteed issue medical, dental and vision plans. For details, please contact Reggie Conley at Ames Grenz Insurance Services at (916) 486-2900 or rconley@amesgrenz.com
- ♦ **The CIRB Report,** a research service provided by the California Homebuilding Foundation (CHF), produces and distributes current and historical statewide building permit statistics for all 58 counties and 538 incorporated cities. Contact the ResearchTeam at 916-340-3340 or CHF-CIRB@mychf.org for more information.
- ♦ **Member Rebate Program:** Quarterly rebates on materials purchased
- ♦ **NPP (National Purchasing Power):** Verizon Wireless—up to 22% off standard rates
(with 5 business lines), Expedia, Cradlepoint and Fastenal




AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GM	Save \$500 on most retail vehicles. Save \$500 - \$1000 per vehicle for fleet customers. Stackable with most, but not all, federal and local offers. NAHB Member and Household Income Eligible.	Cadillac, Buick, GMC	nahb.org/gm
	FCA	3000 credit toward new vehicles with the Nashville Nissan and Nissan and Toyota. NAHB Member, employees and household. Funds Eligible.	Chrysler, Dodge, Jeep, Ram, and Fiat	nahb.org/fca
	NISSAN (Nissan)	Save between \$3,250 - \$10,500 per vehicle. Must be purchased in member's company name. NOT available with most National Offers. Member's Company Eligible.	Altima, Infiniti	nahb.org/nissan
	FORD	Save \$1,000 on 4-4.4L Ford F150, F250, F350. 24-hour roadside assistance.	Ford	ford.com/nahb
	GEICO	Exclusive member rates on auto and home insurance.	Insurance	geico.com/nahb 800.841.6677

AUTO RENTAL

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Up to 25% off base rates and FREE Preferred Service Membership.	Cars, Trucks	avis.com/nahb 800.531.1232 / 800.870.7407
	BUDGET	Up to 25% off base rates and FREE Preferred Service Membership.	Cars, Trucks	budget.com/nahb 800.283.4387 / 800.827.6870
	HERTZ	Up to 25% off base rates and FREE Preferred Service Membership.	Cars, Trucks	hertz.com/nahb 800.284.2400 / 800.551.0445

BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	HOME DEPOT	Save 2% off Landlord Account, Business Account or 1% off every \$500 Plus Order. 2% off at stores using LAR or LSA.	Building Materials	homedepot.com/nahb 877.455.4444

NAHB Members Saved
over **\$25,000,000** last year

BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
TEYS	Up to 10% on equipment rentals	Architectural books, materials and technical processing	teys.com or call 800-413-1140
SMALL BUSINESS	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware	smallbiz.nahb.org 1-800-75-4444
Office Depot	Up to 15% off in-store merchandise shipping over \$50	Office supplies	officedepot.com/nahb 855-317-5611 x2817
houzz	10% off trade program purchases, 5% off for local marketing, advertising, travel, free access to college services, free business cards	Marketing Solutions, Building Products	houzz.com/trademembers
CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Jobbing App	nhb.org/karissa 408-261-1344
2-YEARS WARRANTY	Save 10% on full service products and services	Home Warranty	2.years.nahb.org 863-281-1328
UPS SHIPPING	Flat-rate pricing, 45% discount on Monday shipping, 50% for ground commercial residential	Business Shipping	180line.nahb.org/nahb 1-800-95-HUBS
YRC FREIGHT	At least 10% off less than truckload LTL shipping over 110 lbs	Freight Shipping	180line.nahb.org/nahb 1-800-95-HUBS
Kabbage	\$200 gift card when you qualify for a business line of credit up to \$75,000	Small Business Loan	kabbage.com/nahb
amazon business	Additional business savings when you sign up for Amazon Business account	General Business Building Products	amazon.com/nahb

SHOPPING AND ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
TICKET MONSTER	Up to 20% off	Theme Parks, Music Tickets, Concessions, Airfare, GL Cards	members.nahb.org/nahb/program2 (877) 579-1201
SAW'S CLUB	One-Year Membership for \$24.95	Tools and More	1-877-579-1201
ONAH STEAKS	Save 10% on top of any online specials	Steaks, Freshly Sliced	members.nahb.org/nahb
FTD FLOWERS	Save on floral arrangements and gifts	Flowers and Gifts	ftd.com/nahb 800-911-1141 (Toll-free 1-844-1141)

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
IES	Up to \$40 off floor registration, up to \$20 off the S, P, or E Exhbit Space	Trade Show	bulkershow.com
NAHB CONTRACTS	Up to 40% off contract rates	Legal	nahb.org/legal-services
NAHB ECONOMIC SERVICES	50% off annual subscription	Economic and Housing Data	housingeconomics.com
NAHB BUILDERSBOOKS	10% off books, up to 40% off research	Books	buildersbooks.com
NAHB ONLINE EDUCATION	Up to 30% off seminars; up to 50% off online courses	Education	nahb.org/education

Discounts are as of 5/31/2019 and subject to change at any time. Visit nahb.org/savings for latest deals and to find all the offers.

MEMBERSHIP

BIA recognizes and appreciates new and renewing members
Please call them if you are in need of services they provide.

Renewing Members

WELCOME NEW MEMBERS

Lennar

***** NONE *****

Thank You!



**DO BUSINESS WITH MEMBERS
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We're Sorry To See You Go!

Do you know any of these members? Call and urge them to renew their membership today!

***These memberships are set to expire
on 12/31/2021***

Nick Bellasis—Alliant Insurance Services

Dusty Gauthier—Ponderosa Telephone

Ruben Duran—Residential Bancopr

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