



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 32, Issue 12 – December 29, 2023

LOCAL

Clovis Committee Meeting in December

Impact fee review – John Holt reported that Kosmont has been retained to review both the methodology and fee increases for water and sewer major facilities. John stated that a virtual workshop on the issues was conducted on December 14 with Kosmont providing information on alternative methods of calculating the fees and financing them. John indicated that the report by Kosmont that was presented on the 14th would be presented to the City Council on January 8, with possible changes. John stated that the staff report and Kosmont’s final report would be available on January 3.

VMT mitigation measures for inclusion in a fee program – Sean Smith reported that Kittleson was continuing to review the data and expected a report after January.

Permit trends – Jesse Newton reported that the city issued 22 single family permits in November, 133 permits in fiscal year 2023-24 through November, and 633 permits in calendar year 2023.

Housing Element update – Renee Mathis informed the Committee that the city had submitted the revised Housing Element to HCD and it is available on the city’s website. Renee stated that the revised Plan did not include inclusionary zoning. Renee indicated that the State had 60 days for review, and it would likely have to make additional changes.

Status of wells and storage tank for Heritage Grove – Sean Smith stated that the properties for the well and the storage tank were in escrow. Sean indicated that the production and quality test for the water well were being analyzed and indicated that the results would be available after January 1. Water Diamond commented that Lennar, along with Bonadelle Neighborhoods and Wilson Homes, was cooperating on an annexation and was concerned about the results of the tests on the water well. Walter also commented that Lennar has been experiencing long delays for a wide range of materials and suggested that the city plan for extended material deliveries.

General Plan Update – Renee Mathis reported that they would be issuing a RFP after the 1st of the year to prepare an update for the General Plan. Renee indicated that the process could take 3 years or more.

Fresno Committee Meeting in December - None

Madera County Committee Meeting in December - None

Fresno County Committee Meeting in December - None

Fresno Metropolitan Flood Control District in December - none



www.nahb.org/ma

This link takes you to the NAHB

Member Discounts page

AROUND THE STATE

Is historic preservation just another NIMBY tactic to avoid California housing laws?

Mercury News (subscription may be required)

It's not just groups of concerned neighbors — many cities are also restricting the implementation of new housing reforms through historic preservation. Just weeks after the legislature passed SB 9, Pasadena's City Council adopted an emergency ordinance creating several "landmark districts" — or homes where 60% of the properties have "historical, cultural, development, and/or architectural context." The city also intended to examine the creation of a citywide historic overlay district.

[READ MORE>>](#)

EPA Hosts Webinars on Energy Star Program and 45L Tax Credit

National Association of Home Builders

The 45L tax credit is allowed to an eligible contractor who constructs a home, including multifamily rentals, that meets the energy savings requirements of the tax credit. The applicable amount of the credit is contingent on which set of energy saving requirements the home meets, and can be worth \$500, \$1,000, \$2,500 or \$5,000.

[READ MORE>>](#)

Good News for Home Buyers and Home Builders: FHA and GSE Loan Limits Rise in 2024

John Burns Research & Consulting

The US government programs designed to boost homeownership just made buying a home more accessible. Approximately 72% of home buyers use financing provided by the FHA, VA, Fannie Mae, or Freddie Mac—government agencies that require minimum or no down payment and offer friendlier borrowing terms than other mortgage programs.

[READ MORE>>](#)

California is updating its electric grid too slowly to meet climate goals | Opinion

The Sacramento Bee

California's Public Utilities Commission (CPUC) estimates that the state will need over 40,000 megawatts of new renewable and energy storage projects by 2032 to keep pace with fully decarbonizing the power system by 2045. That is equivalent to half of all existing power supply on the California grid today. [READ MORE>>](#)

How decades of policy failure led to California's housing crisis—which now threatens the rest of the nation

Yahoo! Finance

Something broke in California in the 1970s, and its housing market was never the same. In the decades since, the Golden State has grown into a gross exaggeration of every other state, complete with a housing crisis that is threatening to metastasize across the rest of the country.

[READ MORE>>](#)

With Rates Falling, Homebuilders Look Forward to 2024

The Business Journal

While it's no news that California has had a housing shortage for over half a century now, home builders in the Central Valley have been staying busy putting up houses.

[READ MORE>>](#)

Everything you love about Amazon.
For Work.



Through NAHB, register for a FREE Amazon Business account and gain access to the following features:

- Business-only pricing and products
- Purchasing approvals and workflows
- Improved spending visibility
- Multiple payment options

Create a FREE account amazon.com/NAHB

Already have an Amazon Business account?

Visit amazon.com/shop/NAHB





**YOU BUILD IT,
WE'LL BACK YOU UP.**
LEADING PROVIDER OF STRUCTURAL WARRANTIES



Craig Solis
Risk Management Specialist
559.612.6246
csolis@2-10.com

AROUND THE STATE

Electrifying Base and Bonus Incentives for All-Electric Market Rate New Construction Homes California Energy Commission

California Electric Homes (CalEHP) is a state-funded program offering financial incentives and technical assistance to builders and developers of new, market-rate homes with all-electric appliances and equipment.

The program has \$58 million in available funding, including \$10 million dedicated to incentivizing energy storage, from the California Energy Commission (CEC) to lower the building costs of new all-electric climate-friendly residences including single family, duplex, townhome, multifamily low-rise and high-rise, condominium, accessory dwelling unit (ADU), modular, and manufactured home projects.

[READ MORE>>](#)

California Is Desperate for Affordable Housing But Can't Stop Getting in Its Own Way The Wall Street Journal

Housing costs and homelessness have become the top political issue in the state, prompting officials to set ambitious goals to build more housing, faster. Los Angeles is aiming to construct more than 450,000 new homes by 2029, a feat that would require five times as much construction as occurred in the previous decade.

[READ MORE>>](#)

These Bay Area housing developments are delayed because PG&E can't get them parts for power San Francisco Chronicle

"It is very very difficult in these downtown infill projects where there just isn't enough room," **Vorderbrueggen said.** "You are being told to build more infill, let's go up not out, and at same time can't get subsurface transformers."

[READ MORE>>](#)

New California laws bring changes to housing in 2024 YourCentralValley.com

With the new year comes new changes involving housing in California. Governor Gavin Newsom signed several bills into law this year that will go into effect starting Jan. 1, 2024.

[READ MORE>>](#)

Through NPP, BIAFM members can access discounts on travel with Priceline.

- **Save up to 25% off "On Sale" hotels** when you bundle hotel, rental car, flight*
- Don't need a flight? No problem! Book multiple hotels or any hotel/rental car combination to achieve this exclusive NPP discount.
Employees can use this offer too!

*Or book multiple hotels or any hotel/rental car combination to achieve your exclusive NPP discount.

A Quick Glance at Upcoming Educational Opportunities from NAHB

Webinars

New Free NAHB | IBS Education Webinar Series

Exploring the current trends & topics that impact your business.

NAHB is proud to present the launch of a new IBS Education webinar series. These free monthly webinars will explore the current industry trends and topics that impact your business. We're bringing you some of the most popular IBS speakers to bring you up to date on popular industry topics, trends and more.

BizTools Video Series

In these monthly videos, industry experts share the latest tips and discuss essential strategies to enhance business operations and boost long-term profitability. Follow-up Shop Talks and articles accompany each episode. A new video will be released the second Tuesday of the month. **Sign-up today. It's free for NAHB Members.**

Shop Talks

Informal, peer-to-peer discussions led by leading industry professionals that explore segment and audience-specific topics of interest. **All Shop Talks are free.**

A Quick Glance at Verizon Corporate Discount

BIAFM members can get great discounts on Verizon and more through NPP. Eligible businesses who join NPP (signup is free) can receive a corporate discount of **22% off Verizon monthly access fees.***



ups

Expand your business (and your wallet) with up to 26% off when you ship with UPS®.

Since NAHB UPS Savings Program members you get the support you need to make your shipping faster, more reliable, better, and your customer experience superb. Make the most of your shipping with our new suite of corporate rates on our shipping services that include a dedicated protection through UPS Capital Business Agency, Inc. and printing services through the UPS Store®. Visit ups.com/na for more information.

The ideal way to apply:
Call: 1-800-858-5858 (TUE-FRI)
Visit: www.ups.com/na

NAHB
The National Association of Home Builders



Verizon ProServices

Build your growth with a special offer for NAHB members.

5% + 2%
Special offer for NAHB members

HOW TO APPLY
Eligible businesses can receive a 22% off Verizon monthly access fees.

BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to **do business with members**. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



Batteries Plus Bulbs

Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. [Enroll with NPP for free](#) to save.



HP

Everyday savings on the hottest PC's, Printers and more. [Enroll with NPP](#) for **up to 35% OFF with FREE shipping**. Perfect for home or small office needs.



IMPAC

Impac Fleet Universal Fuel Services program is the largest fueling network in the country. Accepted at 240,000+ stations in all 50 states. Fees are waived for NPP members who purchase a minimum of \$5,000 in fuel per month. [Enroll with NPP and start saving today.](#)



OPD Business Solutions (Office Depot)

With more than 16,000 in-stock office supply products, ODP products and services meet the needs of NPP members nationwide. [Click here to receive premiere ODP pricing through NPP.](#)



Sherwin-Williams

Sherwin-Williams

NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. [Click here to enroll with NPP and start](#)

[saving.](#)



Staples Business Advantage

NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30. [Enroll with NPP and start saving today.](#)



[Verizon Connect Reveal](#)

Track commercial vehicles and monitor your drivers for improved performance and safety. NPP members receive an exclusive discount on Reveal GPS fleet software. [Enroll with NPP to access this deal on fleet tracking.](#)

*Offer available to new Reveal business customers, excluding federal, state and local government entities, in the US only. Offer requires NPP membership and minimum 36 month subscription and applies only to [Reveal GPS fleet tracking, Cameras and Power and Non-Powered Asset tracking]. Activation may be subject to credit review and may require a deposit. Promotion cannot be combined with other offers. Early termination fee and other taxes, fees and terms may apply. In the event of a conflict between the terms of this promotion and the terms in the customer's contract, including but not limited to terms regarding minimum purchase obligations, the terms in the customer's contract govern. Offer valid while supplies last. © 2020 Verizon. NPP does not guarantee supplier offers or their website performance. Suppliers are solely responsible for all supplier products and services offered through NPP. Offers may be suspended or terminated at any time and may be subject to product restrictions, exclusions and eligibility requirements.



Verizon Wireless

Eligible businesses can receive 22% OFF monthly access fees* and up to 35% OFF select accessories. [Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.](#)

*All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer, including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions. Restrictions may apply. Visit mynpp.com for details



+



National
Purchasing
Partners

+



NPP Members get \$5 off a month
for a year with a new
**Business Unlimited Plus
or Pro plan.**

Your business deserves more from its unlimited plans. Unlimited premium data. More hotspot data. More value. And the ability to select the right plan. With a special NPP discount on Business Unlimited Pro 5G or Business Unlimited Plus 5G, you'll find the unlimited plan that meets your needs.

Business Unlimited Plus 5G

\$35

per line

Per month w/ 5 lines. Includes paper free billing w/ auto-pay discount!
Available with month-to-month or device payment agreement. Taxes & fees apply.

Plan features

- 100 GB Premium Network Access
- 5G/4G LTE
- 5G Ultra Wideband
- 100 GB mobile hotspot (5G Ultra Wideband/5G/4G LTE data)
- 1080p video on 5G /4GLTE.
- 2 included Travel Pass days per month.
- New lines only

Business Unlimited Pro 5G

\$40

per line

Per month w/ 5 lines. Includes paper free billing w/ auto-pay discount!
Available with month-to-month or device payment agreement. Taxes & fees apply.

Plan features

- Unlimited Premium Network Access
- 5G/4GLTE
- 5G Ultra Wideband
- 200 GB mobile hotspot (5G Ultra Wideband/5G/4G LTE data)
- 1080p video on 5G /4GLTE.
- 4 included Travel Pass days per month.
- New lines only



Register with NPP to Start Saving

1. Visit mynpp.com/bia-fresno-madera/
2. Register with NPP for free
3. Verify your account and log in



5G Ultra Wideband available in select areas.

* Discount: \$5 off for 12 months (\$60). Discount Application: Recurring credit for 12 months. Eligible Transactions: New, add a line purchasing under a Group Purchasing Organization agreement.

Plan Requirement: Business Unlimited Plus or Pro (1.0 & 5G)

1 Sign-up online or by phone for paper-free billing & auto pay w/ your bank account or debit card. A \$5 monthly discount will be applied to each smartphone line as long as auto pay & paper-free billing stay active.

© 2023 Verizon.



MEMBER SAVINGS PROGRAM

at a glance
nabh.org/savings

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
GM	Save \$20 per vehicle on model vehicles for retail customers. Save \$99 - \$100 per vehicle on used vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nabh.org/gm
NISSAN	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member company eligible.	Nissan	nabh.org/nissan
AVIS	Save up to 30% off the RAY RWD rates when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	avis.com/nabh 800-831-1112 AWD 5572930
Budget	Save up to 35% off Budget RAY RWD rates when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nabh 800-255-4357 BCD 2156930

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
LOWE'S	5% off in store plus 2% online on Local with Commercial Account (CA) or cash business Advantage (BA). \$10000 limit on discount on any one payment method.	Building Materials	lowes.com/nabh 877-431-5848

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
MEMBER DEALS	Up to 10% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nabh/ 867-575-1261
SAM'S CLUB	One year membership for \$24.99.	Bulk Discount Retail	samsclub.com 877-575-1261
HOTELPLANNER	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide from over 250 countries.	Hotels	nhh.com/planner.com 1-800-431-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

at a glance
nahb.org/savings

BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & hardware	dell.com/nahb 1-800-757-8442
	HOZZZ	20% off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (888) 225-3051
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of promotional products. Plus, free shipping over \$50.	Office supplies	officedepot.com/nahb 1-855-337-6011 ext 897
	UPS SHIPPING	Flat rate on up to 50% discount for flat day shipping, 50% for ground commercial/residential.	Business Shipping	100 members can qualify 1-800-950-8595
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping	100 members can qualify 1-800-950-8595
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message, Video, Phone	ringcentral.com/nahb (877) 41-1000
	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms & apply.	Business Platinum Card®	nahb.org/ames
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0118
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	nahb.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	SALES INTERNATIONAL BUILDING SHOWS	Up to \$200 off show registration, Up to \$275 per sq. ft. of exhibit space.	Trade Show	saibuildingshow.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOMERECONOMICS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDER BOOKS	10% off books from AIA & Research.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars, Up to 30% off online courses.	Education	nahb.org/education

Excludes use of 10% OFFER. Subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

MEMBERSHIP

BIA recognizes and appreciates new and renewing members
Please call them if you are in need of services they provide.

Renewing Members

WELCOME NEW MEMBERS

**Ponderosa Telephone
K Hovnanian Homes, Inc.
Granville Homes, Inc.**

***** NONE *****



Thank You!

**DO BUSINESS WITH MEMBERS
KEEP YOUR INDUSTRY STRONG**

We're Sorry To See You Go!

Do you know any of these members? Call and urge them to renew their membership today!

**These memberships are set to expire
on 12/31/23**

**Erika Gong
Capital One**

Member... just wanted to thank you for your help!

**Payment Processing
Built for Your Business**

**\$250
ACTIVATION BONUS**

NAHB TSYS

TSYS offers services that let you do your daily business with confidence. Whether you're a small business or a large corporation, our services are designed to help you grow your business. Contact our support team for more information or to get started today.

Visit us online at tsys.com or call 1-800-848-8888.

Member benefits include:

- Access to our secure payment processing system
- 24/7 customer support
- Integration with your existing accounting software

NAHB Special Member Savings:
NAHB members who qualified by 12/31/2024 saved an average of \$1,127*
Visit tsys.com/naahb for more information.

NAHB TSYS **800.848.8888**
www.nahb.com/tsys

2023 Board of Directors

John A. Bonadelle, Chairman of the Board

Bonadelle Neighborhoods

Zach Gomes, Secretary/Treasurer

KB Home

DIRECTORS

Arakel Arisian
Arisian Group
Darius Assemi
Granville Homes
Greg Bardini
Morton & Pitalo
John Bonadelle
Bonadelle Neighborhoods
Terry Broussard
Broussard Associates
Nick Bruno
Valley Development Company
Deborah Coe
Baker Manock & Jensen
Jill Craven
Lennar
Corine Demetrios
D R Horton
Walter Diamond
Lennar
David Dick
Donald P. Dick Air Conditioning
Ed Dunkel, Jr.
Precision Civil Engineering
Dennis Gaab
Century Communities
Gary Giannetta
Gary Giannetta, Civil Engineer
Stan Harbour
Harbour & Associates

Jeff Harris
Wilson Homes
James Jimison
KJS Investment Services
Gary McDonald
Gary McDonald Homes
Kerry Medellin
Woodside Homes
Josh Peterson
WCP Developers
Mike Pickett
Don Pickett & Associates
Jeff Reid
McCormick, Barstow
Jeff Russell
Granville Homes
Matt Smith
Woodside Homes
Carl Swanson
Housing Capital Company
Kurt Vote
Wanger Jones Helsley
Ron Wathen
QK
Leo Wilson
Wilson Homes

PROFESSIONAL WOMEN IN BUILDING

Officers/Executive Committee

President - Jamie Ohanesian
Precision Civil Engineering
President-Elect - Marcia Russell
Membership - Donna Shepherd
Motivational Systems, Inc.
Treasurer - Linda Pickett
Don Pickett & Associates
Secretary - Charlene Crabtree
BIAFM
Parliamentarian - Caryn Wisler
JLS Environmental
Community Outreach Chair- Alison Berry
Arthur J. Gallagher

Directors

Donna Giannetta
Gary Giannetta, Civil Engineer
Laura Wilson
Wilson Homes