



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 32, Issue 6 – June 30, 2023

LOCAL

Clovis Committee Meeting in June - None

Fresno Committee Meeting in June - None

Madera County Committee Meeting in June - None

Fresno County Committee Meeting in June - None

Fresno Metropolitan Flood Control District in June - None



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This link takes you to the NAHB
Member Discounts page

AROUND THE STATE

Home-Buying Competition Pushes Prices Higher | Zillow

The typical U.S. home value climbed 1.4% from April to May, the strongest monthly growth since last June, and fast enough to cement this home shopping season as an unusually hot one, although still a few degrees cooler than the past two springs.

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Home foreclosures are rising nationwide, with Florida, California and Texas in the lead | NBC News

May foreclosure-related filings, which include default notices, scheduled auctions and bank repossessions, were up 7% from April and up 14% from a year ago, to 35,196 properties, according to the real estate data group ATTOM.

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US Housing Market Needs More Than 300,000 Affordable Homes for Middle-Income Buyers | National Association of REALTORS

Middle-income buyers can afford to buy less than a quarter (23%) of listings in the current market. Five years ago, this income group could afford to buy half of all available homes.

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Will homeowners' insurance crisis upend home sales in California? | The Orange County Register

"State Farm is the ultimate canary in the coal mine," said **Dan Dunmoyer, president of the California Building Industry Association**. "It's the number one insurer... Thousands of condos aren't being built until we solve the insurance crisis."

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California water rights at risk as three legislative proposals advance | CalMatters

The conflict over water rights has been brewing in California for decades. The Legislature is now involved as lawmakers weigh three bills to curb those rights, some dating back to the 19th century.

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SURVEY: Residential code change proposals for the 2025 California Building Energy Efficiency Standards

The California Energy codes and Standards Statewide Utility Codes and Standards Team is working with Evergreen Research to conduct a study to inform the residential code change proposals for the 2025 California Building Energy Efficiency Standards (Title 24, Part 6).

If you work in residential design and construction across California, we are seeking your insights into market availability, technology trends, changing practices, market pricing, and opportunities to improve code interpretation and compliance, and ultimately how to reduce energy usage in buildings.

[TAKE THE SURVEY](#)

As a token of our appreciation for taking a few minutes to share your thoughts, we will send you \$25 or donate \$25 on your behalf to Habitat for Humanity. If you have any questions regarding this survey, please contact Keith Rivers at Evergreen Economics at (503) 741-8609 or rivers@evergreenecon.com.



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AROUND THE STATE

Sacramento's harmful policies drive the California exodus | The Orange County Register

But the facts are well-documented — and grim: from January 2020 to July 2022, the state lost 600,000 people. That's more than the population of Wyoming. The loss has been so severe that California lost a congressional seat for the first time in its history. Without a major change of direction, hundreds of thousands of individuals and scores of businesses will continue the flight from California.

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The cost of building a new home is rising at an 'unprecedented rate,' Bank of America says | Market Watch

In fact, over the last four years, the cost to build a home in America has "risen at an unprecedented pace," according to a new report titled "Who builds the house" by Bank of America.

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California used to be good at building things. What happened? | Los Angeles Times

"We just regulate housing to death in California. We regulate every single square inch of a home. It's complicated, confusing, cumbersome and costs a fortune. For that reason, they can build faster with more affordability in every other state in the nation. Faster and cheaper," says **Dan Dunmoyer, president and chief executive of the California Building Industry Assn.** [READ MORE>>](#)

CEQA Lawsuits Remain a Roadblock to Housing in California, Holland & Knight Study Finds | Holland & Knight

In 2020 alone, the study found, CEQA lawsuits sought to block approximately 48,000 approved housing units statewide — just under half of the state's total housing production.

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AROUND THE STATE

State Farm won't sell new home insurance in California. Can the state shore up the market? | CalMatters

The consequences of a continued drip-drip decline of insurers from California could be far more costly in the long run, warns **Dan Dunmoyer, president of the California Building Industry.**

As an illustration, he points to California history. After the 1994 Northridge Earthquake dealt roughly \$42 billion in damage across Southern California, many home insurers opted to stop doing new business in California entirely.

Because home insurance is a basic requirement for most home loans, the exodus of insurers caused the state real estate industry to grind to a halt, Dunmoyer recalled.

"The whole world stopped," he said. "That's the worst case scenario. We're not quite there yet." [READ MORE>>](#)

State Rejects City of Orange's Non-Compliant Housing Plan Following Community Intervention | BusinessWire

"What's particularly worrisome is that HCD, which has oversight responsibility to ensure compliance with AB 1397, was ready to approve Orange's plan even though simple due diligence demonstrated that it was 90 percent deficient."

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Four things California can do as home insurers retreat | CalMatters

After California's largest home insurance provider said it wouldn't issue new policies, consumer and insurance industry groups have ideas for what they'd like to see California do. Here's the debate over four of those ideas.

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House returns to gas stoves, passing bill to block federal ban | Roll Call

The House passed a bill Tuesday that would prevent the Consumer Product Safety Commission from finalizing any rule banning gas stoves, returning to the measure a week after conservative Republicans scuttled their leaders' efforts to get the legislation to the floor.

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Through NPP, BIAFM members can access discounts on travel with Priceline.

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AROUND THE STATE

Can a State Office Building Become a Home? | Comstock's Magazine

Not everyone is convinced this is the best solution. Chief among them is **Dan Dunmoyer, president and CEO of the California Building Industry Association** and a veteran of California's public policy issues. "Taking an existing structure from commercial to residential requires changing the electrical and plumbing, and if it's really old, retrofitting for seismic and environmental codes. That's where the expense is really astronomical," he says. "All of my counterparts have the same conclusion I do, in that this will be a very useful tool to build really nice, kind of funky fun, expensive housing."

[READ MORE>>](#)

Column: California used to be good at building things. What happened? | Los Angeles Times

Dan Dunmoyer, president and chief executive of the California Building Industry Assn., says 71% of California is owned by federal, state and local governments and is off-limits to private development. An additional 20% is farmland. Of the remaining amount, 7% has already been developed. That leaves only roughly 2% available for new projects.

"We have 600,000 lots zoned for housing but can't get them through government permitting," Dunmoyer says.

"We just regulate housing to death in California. We regulate every single square inch of a home. It's complicated, confusing, cumbersome and costs a fortune. For that reason, they can build faster with more affordability in every other state in the nation. Faster and cheaper."

[READ MORE>>](#)

Affordability Crisis: United States Needs 4.3 Million More Homes | Zillow

Recent housing affordability challenges have shed more light on the fact that the U.S. has not been able to build enough to keep up with demand, and allow families to live in the type of units and arrangements that they would choose for themselves. Not only does the number of "missing households" without a place of their own to live exceed the number of available housing units, this gap has increased over time.

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A Quick Glance at Upcoming Educational Opportunities from NAHB

Webinars

New Free NAHB | IBS Education Webinar Series

Exploring the current trends & topics that impact your business.

NAHB is proud to present the launch of a new IBS Education webinar series. These free monthly webinars will explore the current industry trends and topics that impact your business. We're bringing you some of the most popular IBS speakers to bring you up to date on popular industry topics, trends and more.

Register for this upcoming webinars which is free for all:

How ChatGPT, AI & Automation Are Changing Home Building Now (June 21)

BizTools Video Series

In these monthly videos, industry experts share the latest tips and discuss essential strategies to enhance business operations and boost long-term profitability. Follow-up Shop Talks and articles accompany each episode. A new video will be released the second Tuesday of the month. **Sign-up today. It's free for NAHB Members.** Here's the current line-up:

Cash Flow – Part 3: Company Cash Flow (June 13)

Shop Talks

Informal, peer-to-peer discussions led by leading industry professionals that explore segment and audience-specific topics of interest. **All Shop Talks are free.**



BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to *do business with members*. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



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MEMBER SAVINGS PROGRAM

at a glance
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AUTO

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	Save \$20 per vehicle on model vehicles for retail customers. Save \$99 - \$1,000 per vehicle on used vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member company eligible.	Nissan	nahb.org/nissan
	Save up to 30% off the RAY RWD rates when making a reservation with Avis Worldwide Discount (AWD) number 9572930.	Rental Cars	avis.com/nahb 800-831-1112 AWD 95572930
	Save up to 35% off Budget RAY RWD rates when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nahb 800-255-4357 BCD 2156930

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
	5% off in-store plus 2% online on Local with Commercial Account (CA) or e-commerce Business Advantage (BA). \$1,000+ in-line order only, one payment method.	Building Materials	lowes.com/nahb 877-431-5849

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	Up to 20% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/ 867-575-1261
	One year membership for \$24.99.	Bulk Discount Retail	samsclub.com 877-575-1261
	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide (max 25% credit).	Hotels	naib.com/planner.com 1-800-431-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

at a glance
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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computer Hardware	dell.com/nahb 1-800-757-8442
	HOZZZ	20% Off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (888) 225-3054
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of premiere products. Plus, free shipping over \$50.	Office Supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for next day shipping. 50% for ground commercial/residential.	Business Shipping	1000 members can qualify 1-800-950-8595
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	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message, Video, Phone	ringcentral.com/nahb (800) 411-1000
	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms Apply.	Business Platinum® Card®	na.org/ames
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0143
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	na-b.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

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	HODURBECDOWNLOADS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDER BOOKS	10% off books from AIA & Research.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars. Up to 30% off online courses.	Education	na.org/education

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