



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 33, Issue 1 – January 31, 2024

LOCAL

Clovis Committee Meeting in January

Impact fee review – John Holt reviewed the process that the City Council directed when they delayed the 60% increase to the Water Impact fee. John indicated that the city hired Kosmont to prepare an analysis of the city’s methodology for calculating the impact fees and to provide alternatives for financing the fees. John stated that Kosmont found that the methodology was reasonable, and that the city should look at using the CFD process for developers to pay the fees. John informed the committee that they would be reviewing their debt policy to determine if the CFD could be used to pay fees.

VMT mitigation measures in a fee program – Dave Merchen stated that they had received the technical memo from Kittleson and after an internal review they would be releasing it in a few weeks. Dave indicated that the memo did not change the position of the staff on recommending that a fee program not be used.

Permit trends – Jesse Newton presented the permit numbers for December. The city issued 62 single family permits and zero multi-family permits. For the fiscal year there were 195 single family permits issued and zero multi-family permits issued. For the calendar year the city issued 691 single family permits and zero multifamily permits.

Discussion of available tentative maps – Mike Prandini reported that the information he was able to collect there were 1,298 lots in process with almost 1,200 in one project. Renee Mathis stated that there were 1,000 recorded single-family lots yet to be issued permits and 600 multi-family units still in process. Renee estimated that the city would issue about 550 single family permits by fiscal year end.

Discussion of validation of Water Master Plan cost estimates – Paul Armendariz reported that they had engaged Provost & Pritchard to review the information in the Plan. In addition, they had contracted with Kell Engineering to revisit the cost estimates in the Plan and with StanTech for review of the cost estimates for the treatment plant and other high-cost infrastructure. Paul indicated that the results of the reports will be presented to the BIA in February and likely presented to the City Council in March.

Discussion of small lot standards – Renee Mathis recalled that the City Council had rejected the BIA proposal and wanted additional information on amenities from the BIA and the staff was waiting for that information. Darius Assemi inquired if private streets allowed for more flexibility in the development standards and requested assistance from staff. Renee stated that staff would be willing to work with the BIA on considering establishing development standards but needed additional information from the BIA on the proposed standards.

Fresno Committee Meeting in January - None

Madera County Committee Meeting in January - None

Fresno County Committee Meeting in January - None

Fresno Metropolitan Flood Control District in January - None



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Member Discounts page

AROUND THE STATE

How will California respond to the home insurance market meltdown?

Zillow

California politicians face two pressing crises this year: a massive state budget deficit and the decline of the homeowner insurance market.

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California rooftop solar had a tough year following NEM 3.0. Can the industry bounce back?

Utility Dive

NEM 3.0 and broader economic headwinds pose challenges to the industry. But looking ahead, high retail electricity rates could still push customers to install rooftop solar.

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California launches website to track thousands of projects being built in the state

Fox Sacramento

Across the state, there are thousands of public infrastructure projects either in the works or planned for construction and funded with Californians' tax dollars.

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In Beverly Hills, no kitchen remodels or pool grottoes as judge orders building moratorium over lack of affordable housing

Los Angeles Times

Few if any places are more famous for their luxury than Beverly Hills, where entrepreneurs and entertainers — such as Jeff Bezos, Leonardo DiCaprio and Taylor Swift — own mansions, opulent hotels attract well-heeled visitors, and glamorous boutiques make Rodeo Drive one of the most expensive shopping strips in the world. Yet growth has been nonexistent.

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California foreclosure filings climb 41% off pandemic era lows

Los Angeles Daily News

California's 32,905 foreclosure filings in 2023 were No. 2 among the states. Economic rivals Florida was No. 1 at 35,813 and Texas was No. 3 at 30,467.

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California's 7-year housing push has yet to boost building

East Bay Times

"It boils down to the cities that have to approve new housing. And many policies have been passed at the state level to try to get the cities off the mark," said Kleinhenz, a former CAR economist.

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AROUND THE STATE

Billionaire backers of new California city seek voter approval after stealthily snapping up farmland

ABC News

After years of secretly snapping up farmland for a new city northeast of San Francisco, the CEO of a company backed by Silicon Valley billionaires pitched voters Wednesday on his vision for a walkable, affordable community that would appeal to their California pride.

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California's proposed water conservation rules too stringent and costly, analysts say

CalMatters

Even though California faces serious water shortages, the Legislature's analysts recommend weaker outdoor conservation requirements and longer deadlines for urban water agencies.

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Opinion: This Supreme Court case from California could ease housing shortages everywhere

Los Angeles Times

On Jan. 9, the U.S. Supreme Court will hear the case of Californian George Sheetz, who applied for a permit to put a manufactured house on his land in El Dorado County and got hit with a \$23,420 traffic mitigation fee.

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Can San Diego governments reverse population trends?

The San Diego Union-Tribune

San Diego County's population will peak at 3.4 million by 2042 and start dropping after that, said a new forecast by the San Diego Association of Governments. For years, forecasts called for San Diego to reach 4 million.

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Buying Home and Auto Insurance Is Becoming Impossible

The Wall Street Journal

After Allstate suffered billions of dollars in losses and failed to get the rate increases it wanted, it resorted to the nuclear option.

The insurance giant threatened last fall to stop renewing auto insurance for customers in three states that hadn't given in to its demands, which would have left those policyholders scrambling for coverage. The states blinked.

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AROUND THE STATE

New Higher Fines for OSHA Violations in Effect for 2024

National Association of Home Builders

Violations of safety rules on jobsites are now more expensive as the Labor Department announced its annual cost-of-living adjustments to OSHA civil penalties for 2024. The new penalty amounts went into effect Monday, Jan. 15.

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The era of saying 'no' to housing is coming to an end': New California building laws for 2024

The Orange County Register via MSN

If California wants to build its way out of its long term housing shortage, plenty of things stand in its way in 2024: high interest rates, sluggish local approval processes and a persistent shortage of skilled construction workers, among others.

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State wins a round in fight with Huntington Beach to build more housing

Los Angeles Times

California's lawsuit against Huntington Beach, which accused the city of defying state efforts to ease the housing crisis, appears to be back on a fast track after the suit was temporarily halted by a Superior Court judge in November.

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California should require insurers to cover homeowners who protect property, advocate says

The Sacramento Bee

Carmen Balber, the executive director of the advocacy organization Consumer Watchdog, said she came to Sacramento recently to pitch legislators and their staff on a plan she hopes will help some Californians keep their property insurance.

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Report: Typical California home requires triple the median household income to afford

The Black Chronicle

Mid-tier home payments rose to \$5,500 per month in December, an increase of 80% since January 2020 while those for a bottom-tier home increased to \$3,400, or an 85% increase since January 2020, suggesting demand is higher at the bottom-end of the market where residents are competing for a smaller quantity of housing that is affordable to them. "If the supply were more in line with demand, we would see a leveling of prices. We haven't."

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What's happened since California cut home solar payments? Demand has plunged 80%

CalMatters

The state's decision has caused consumer demand for residential solar to plummet since the new rate took effect. Solar companies say they've been shoved to the edge of a cliff, forcing them to lay off workers or even shut down.

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A Quick Glance at Upcoming Educational Opportunities from NAHB

Webinars

New Free NAHB | IBS Education Webinar Series

Exploring the current trends & topics that impact your business.

NAHB is proud to present the launch of a new IBS Education webinar series. These free monthly webinars will explore the current industry trends and topics that impact your business. We're bringing you some of the most popular IBS speakers to bring you up to date on popular industry topics, trends and more.

BizTools Video Series

In these monthly videos, industry experts share the latest tips and discuss essential strategies to enhance business operations and boost long-term profitability. Follow-up Shop Talks and articles accompany each episode. A new video will be released the second Tuesday of the month. **Sign-up today. It's free for NAHB Members.**

Shop Talks

Informal, peer-to-peer discussions led by leading industry professionals that explore segment and audience-specific topics of interest. **All Shop Talks are free.**

A Quick Glance at Verizon Corporate Discount

BIAFM members can get great discounts on Verizon and more through NPP. Eligible businesses who join NPP (signup is free) can receive a corporate discount of **22% off Verizon monthly access fees.***



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BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to ***do business with members***. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



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- 1080p video on 5G /4GLTE.
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1 Sign-up online or by phone for paper-free billing & auto pay w/ your bank account or debit card. A \$5 monthly discount will be applied to each smartphone line as long as auto pay & paper-free billing stay active.

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MEMBER SAVINGS PROGRAM

at a glance
nahb.org/savings

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
GM	Save \$20 per vehicle on model vehicles for retail customers. Save \$99 - \$1,000 per vehicle on used vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
NISSAN	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Members company eligible.	Nissan	nahb.org/nissan
AVIS	Save up to 30% off the RENTAL RATES when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	avis.com/nahb 800-831-1112 AWD 5572930
Budget	Save up to 35% off Budget RENTAL RATES when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nahb 800-255-4357 BCD 2156930

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
LOWE'S	5% off in-store plus 2% online on Local with Commercial Account (CA) or cash business Advantage (BA). \$10000 limit on discount on any one purchase.	Building Materials	lowes.com/nahb 877-435-2449

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
MEMBER DEALS	Up to 20% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/ 867-575-1261
SAM'S CLUB	One year membership for \$24.99.	Bulk Discount Retail	samsclub.com 877-575-1261
HOTELPLANNER	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide from over 250 countries.	Hotels	naib.com/planner.com 1-800-437-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computer & Hardware	dell.com/nahb 1-800-757-8442
	HOZZZ	20% Off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (888) 225-3054
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of promotional products. Plus, free shipping over \$50.	Office Supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for flat day shipping, 50% for ground commercial/residential.	Business Shipping	1000 members can qualify 1-800-950-8595
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	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms & apply.	Business Platinum® Card®	na.org/ames
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members.	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0148
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	na-b.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
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	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	na.org/nahbcontracts
	HODURBECK ECONOMICS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDER BOOKS	10% off books from AIA & Research.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars. Up to 30% off online courses.	Education	na.org/education

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