



Building Industry Association
of Fresno/Madera Counties, Inc.

BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 31, Issue 6 – June 30, 2022

LOCAL

Clovis Committee Meeting in June

Development Impact Fee Increase – Sean Smith reported that the staff would be recommending that one half of the proposed increase be implemented this year with the other half implemented next year. Sean indicated that the increase would about 20% for this year. Sean stated that he had received a letter from Mike Prandini urging the city to use the December 2020 to December 2021 CCI, which was about 10%. Darius Assemi inquired that if costs went down would the city consider reducing the fees. Sean indicated that the city would start its review of the fees again in January and if it is shown the costs are down, the fees would be recommended for reduction. Mike Prandini reported that the BIA was meeting with the staff to review the project cost elements to determine if the cost were over stated in the staff's analysis they would consider a downward adjustment.

VMT Mitigation Measures – Dave Merchen reported that their focus was on completing the EIR and that they were about 3 weeks behind where they were projected to be. Renee Mathis stated that they would be contacting the consultant for a completion date.

Creation of a Historic Preservation Advisory Committee – Andy Haussler reported that the City Council directed staff to return in September with an ordinance and recommended policies and guidelines for an advisory committee. It was suggested that the staff narrowly focus the area of review for the Committee.

Increase to the Planning Fees – Renee Mathis indicated that along with the impact fee increase they would be recommending an increase to the Planning Fees of 3% and an increase of the hourly rate.

PDS staffing and projected turnaround times – Renee Mathis informed the Committee that a key employee, Ricky Caperton, was taking a job in Napa, and that as a result the vacancy would affect the turnaround time for review of projects. Dave Merchen asked the builders to inform them if the delay caused a problem with a critical deadline.

Fresno Committee Meeting in June - None

Madera County Committee Meeting in June - None

Fresno County Committee Meeting in June – None

Fresno Metropolitan Flood Control District in June - None



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This link takes you to the NAHB

Member Discounts page

AROUND THE STATE

Twilight of the NIMBY: Though blamed for the housing crisis, they're not giving up the fight
The Press Democrat

It seems like a lot to dump on what amount to hyperlocal disputes that largely consist of homeowners trekking down to city hall to complain about a new condominium building or proposed row of town homes.

But take a step back: What's at stake in these disputes is the structure of American civilization.

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Freddie Mac eases granny flat financing

Orange County Register (subscription required)

On June 1, Freddie Mac announced ADU rental income on a single-unit primary residence can be used to qualify for a mortgage. Previously, rental income could be used only by disabled borrowers to qualify for loans to purchase, renovate or refinance ADUs for their caregivers. Additionally, Freddie expanded its mortgage menu to provide purchase or refinance loans for one ADU on 2- and 3-unit properties. Previously, it was single-unit ADU financing only.

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Housing industry insider warns market seeing signs of a 'real slowdown'

FOX Business

The National Association of Home Builders warned on Wednesday that soaring inflation and higher mortgage rates are slowing home sales, with CEO Jerry Howard calling the combination a "perfect storm."

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Housing market is cooling as an estimated 25% of home listings cut their asking prices

MarketWatch

Sellers will need to lower their asking price by summer's end. "By July, expect to be back to our normal conditions nationally," Simonsen added. "We've been hotter than normal for over two full years since the start of the pandemic. By August, sellers who aren't prepared will be surprised."

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Chain Game

Comstock's Magazine

Whether to guard against paying a higher price months from now or to be sure goods are on hand when they're needed, people across the industry are stockpiling. **Dan Dunmoyer, President and CEO of the California Building Industry Association**, sees it with builders. "They'll walk into a Lowe's and say, 'Give me all your ovens.' And they buy them and put them in warehouses."

Christopher Ochoa, senior counsel for codes, regulatory and legislative affairs for the CBIA, says PG&E only approves two manufacturers for transformers even though a half dozen companies around the U.S. could be used. His group is working with PG&E to resolve the issue.

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AROUND THE STATE

Stanford's power outage has lasted for days. Here's why there's no quick fix

San Francisco Chronicle

Why is it taking so long?

In normal times, Stanford powers its campus with 100% renewable energy — a milestone it achieved this year. Most of it is solar power.

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Does California have enough water for lots of new homes? Yes, experts say, despite drought

The Los Angeles Times

To some, it defies common sense. California is once again in the middle of a punishing drought with state leaders telling people to take shorter showers and do fewer loads of laundry to conserve water. Yet at the same time, many of the same elected officials, pledging to solve the housing crisis, are pushing for the construction of millions of new homes.

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California's war on drivers, driving and parking spaces

The Orange County Register

If you honestly want to fix the housing crisis in California, support an end to the legally required "vehicle miles traveled" calculation that stops the development of new homes in outlying areas. This idiotic policy is based on the belief that suburban homes in California cause climate change. The whole state accounts for only 1% of global greenhouse gas emissions.

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The Legal Clash Over a City's Landmark Natural Gas Ban

Route Fifty

Those challenging the ban say the city has run afoul of the federal Energy Policy and Conservation Act.

Chris Ochoa, senior counsel for codes, regulatory and legislative affairs with the California Building Industry Association, expressed concerns about the implications of the ordinance. "Our concern is really around moving too quickly, because it takes time to ramp up market penetration," he said.

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New UC Irvine study finds affordable housing increases property value and lowers crime

ABC 7

"There is a shortage of 65,000 housing units in Orange County right at this moment," Tita said.

He said the study looked at data three years before, and three years after affordable developments moved into neighborhoods. He said the findings of the study debunk the myth that affordable housing increases crime.

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Lumber Prices Slump With Rising Interest Rates

The Wall Street Journal

Wood prices were a leading indicator of the supply-chain problems and inflation that followed pandemic lockdowns. Prices shot up in the summer of 2020 as cooped-up Americans remodeled en masse and demand for suburban houses soared. By last spring, lumber cost more than twice the pre-pandemic high. Now, two-by-four prices are flashing caution.

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AROUND THE STATE

Energy Department targets consumer furnaces with new efficiency proposal The Gazette

The department's standard would effectively phase out common noncondensing models, according to appliance efficiency group American Council for an Energy-Efficient Economy, in favor of condensing models or electric heat pumps. Noncondensing models allow for the venting, rather than the repurposing, of excess heat energy.

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California legislators want to help you buy a house with down payment, 'shared equity' CalMatters

Atkins said the California Dream for All program is aimed at creating opportunities for lower- and middle-income buyers in a rapidly rising market, including those who have faced racial and economic barriers to homeownership.

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Affordable housing in California now routinely tops \$1 million per apartment to build Los Angeles Times

A key driver of the increases is labor and material prices, which have soared because of inflation, supply-chain problems and worker shortages during the COVID-19 pandemic. But a Times investigation published in 2020 found numerous factors within the control of state and local governments also to blame for the high cost of building affordable housing in California.

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Ben Farris
Risk Management Specialist

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AROUND THE STATE

California homeownership among lowest in the country

The Center Square

The homeownership rate has taken a slight dip from 1960 to 2020 in California, decreasing from 58% to 55.3%, which is the opposite of the nationwide trend. Nationally, homeownership has increased from 62% to 67%, according to the Public Policy Institute of California.

As a result, California ranked second-last in the percentage of families who own homes in their respective states. California had a slightly higher homeownership rate than New York (54.1%).

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BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to ***do business with members***. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



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MEMBER SAVINGS PROGRAM

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nabh.org/savings

AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
GM	Save \$20 per vehicle on model vehicles for retail customers. Save \$99 - \$100 per vehicle on used vehicles for fleet customers. Redeemable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nabh.org/gm
NISSAN	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT redeemable with most national offers. Member company eligible.	Nissan	nabh.org/nissan
AVIS	Save up to 30% off the RAY RAY rates when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	avis.com/nabh 800-831-1112 AWD 5572930
Budget	Save up to 30% off Budget RAY RAY rates when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nabh 800-255-4357 BCD 2156930

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
LOWE'S	5% off in-store plus 2% online on Local with Commercial Account (CA) or cash business Advantage (BA). \$1000+ in-line order only, one payment method.	Building Materials	lowes.com/nabh 877-431-5849

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
MEMBER DEALS	Up to 10% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nabh/ 867-575-1261
SAM'S CLUB	One year membership for \$24.99.	Bulk Discount Retail	samsclub.com 877-575-1261
HOTELPLANNER	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide from over 250 countries.	Hotels	nhh.com/planner.com 1-800-431-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & hardware	dell.com/nahb 1-800-757-8442
	HOZZ	20% off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (888) 225-3051
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of promotional products. Plus, free shipping over \$50.	Office supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for next day shipping, 50% for ground commercial/residential.	Business Shipping	100 members can qualify 1-800-950-0005
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	100 members can qualify 1-800-950-0005
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message, Video, Phone	ringcentral.com/nahb (800) 411-1000
	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms & apply.	Business Platinum® Card®	nahb.org/mae
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members.	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0118
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	nahb.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
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	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HODURBECK ECONOMICS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDERS BOOKS	10% off books from AIA & GreenSource.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars, Up to 30% off online courses.	Education	nahb.org/education

Excludes use of 10% OFF. Subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

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*** NONE ***



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How do I get it? It's easy! Just contact your local chapter. The activation process is simple and straightforward.

What are the benefits? There are many benefits to being a member. Contact your local chapter for more information.

General Inquiries? You can contact us at membership@nahb.org.

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