



Building Industry Association  
of Fresno/Madera Counties, Inc.

# BIA Fresno/Madera Counties

## UPDATE BULLETIN

Volume 30, Issue 11 – November 30, 2021

### LOCAL

#### Clovis Committee Meeting in November

**Approval Process for Final Maps with Reduced Public Utility Easements** – Mike Harrison informed the Committee members that no change had been made to the process for approving final maps with reduced public utility easements. Josh Jones, of PG&E, indicated that the new policy for review and approval of requests for a reduced PUE was awaiting one last approval. Josh stated that PG&E would be relying on the Proof of Concept provided by the builder and once the Proof of Concept was received the goal was to complete the review within 10 business days. Mike Harrison inquired if the Proof of Concept would be sufficient for the City to move forward with the City approval process. Josh Jones responded that generally it would. Jeff Harris inquired about the delays in getting tracts heated up. Josh explained that PG&E was creating a Construction Resource Division beginning January 2022 and would start in the San Jose area with the goal of completing the process by the end of 2022 for the entire PG&E service area. Josh explained that they were starting in the Bay Area because they had resources already in place. Jeff inquired about what is happening currently to get tracts power. Josh indicated that PG&E should be able to provide dates by the end of the week.

**Changes to Development Standards for High Density Single Family Residential** – Mike Prandini reported on the ongoing discussions with City Staff on a standard amenity for high density projects and the BIA would be meeting with Staff on November 22.

**ICC Building Valuation Table Update** – Doug Stawarski stated that it had been two years since the City had updated its valuation table to calculate building fees. Doug indicated that the City would be using the ICC Valuation Table published in February 2021 and it would be effective December 1.

**Request to Consider a Reduction of the Cul-de-sac Radius** – Mike Prandini brought up a request for the City to begin discussion to consider a reduction from the 45 ft. cul-de-sac radius to a 40 ft. radius. Scott Redelfs informed the Committee that the reason for the 45 ft. radius was so the refuse trucks did not have to back up to complete the turn, especially when cars were parked in the cul-de-sac. Scott did indicate that the staff would review the request with other departments.

**Timeline for an Update to the General Plan** – Jeff Harris inquired about when the City would be updating its General Plan. Dave Merchen stated that they will be contracting with a consultant to review the City's General Plan for compliance with State law, including a timeline for any update. It was the consensus to place the item on future agendas for an update.

**Annual Development Fee Update** – Sean Smith informed the group that they would be starting the annual review of the development fees and noted that this update would be a full analysis of all costs. Sean invited the BIA to participate in the review.



[www.nahb.org/ma](http://www.nahb.org/ma)

This link takes you to the NAHB

Member Discounts page

## AROUND THE STATE

### Major California city becomes the most unaffordable housing market in America

FOX Business

A new study examining household incomes and comparing them with median new home construction mortgages found the California capital tying with Miami, Florida. Eighty percent of households in the Sacramento region, same as Miami, are priced out of new homes, the study from real estate-technology firm, Knock, found.

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### The Construction Industry Is Focusing on How to Diversify Its Workforce

Industry leaders believe a solution to the shortage of construction workers is by diversifying the workforce. Statistics show that the demographic of construction workers is not very diverse.

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### The US needs as many as 7 million homes to solve its housing crisis. Congress is offering about 1 million instead.

Business Insider

Democrats' massive spending package includes historic investments toward solving the housing shortage. The math says it's probably not enough.

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### The historic run on home prices is set to wind down in 2022

Fortune

This fall, the housing market finally started to slow a bit, as more inventory hit the market and fewer buyers engaged in bidding wars. While the industry benchmark S&P CoreLogic Case-Shiller Home Price Indices have yet to publish readings for September and October, industry insiders told Fortune they are already starting to see price growth decelerate.

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### Cities like San Francisco Under Pressure from California AG to Create More Housing

The Peninsula Press

Under the state housing laws that Governor Gavin Newsom signed in September, every city and county in California is obligated to plan and zone for their fair share of housing.

The new laws increase Bonta's authority to file lawsuits against cities or local governments that are not doing enough to plan for the creation and purchase of sufficient options for California's homeless population.

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## AROUND THE STATE

### California cities rush to limit new law increasing density of single-family neighborhoods

San Francisco Chronicle

"We're seeing once again an example where many local governments seem more interested in using their local control to exclude people," said Aaron Eckhouse, regional policy manager for California YIMBY, a group that lobbies for policies to build more housing. "The Legislature did leave cities discretion under SB9 and they're abusing it."

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### California housing crisis drifts toward political war

CalMatters

Citing a stubborn shortage of housing that drives up housing prices and rents, the state has been pressuring local governments, particularly cities, to encourage construction through zoning and pro-development policies. To make their point, legislators and governors have enacted new laws aimed at overcoming local not-in-my-backyard resistance to housing projects.

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### California attorney general puts focus on affordable housing

Los Angeles Times

He noted that a new law clarifies and increases his authority to enforce state housing and zoning laws alongside the state Department of Housing and Community Development. That includes added authority to file lawsuits if local governments don't boost their housing supply, including fair and affordable housing and rental properties, or meet other requirements.

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### California to get tough for new housing and hold local governments accountable

CalMatters

As we enter a new cycle of housing production goals for the next eight years, called Regional Housing Needs Allocation, it is imperative for the state to use all the tools at its disposal to hold local jurisdictions accountable to meet the housing supply needed. Each jurisdiction must plan for these housing goals through its upcoming housing element. Recently, about 20 laws raised the bar on what it takes to have a compliant housing element.

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### New HBI Report Shows Labor Shortage Weakening Housing Supply, Affordability

National Association of Homebuilders

The report cautions that the required number of construction workers to keep up with demand is approximately 740,000 new workers per year for the next three years, based on a new analysis of Bureau of Labor Statistics data by NAHB. The estimate is determined by approximating the required net growth in employment due to construction expansion plus the workers required to replace individuals who leave the sector permanently.

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## AROUND THE STATE

### A Primer on Vehicle-Miles-Traveled Taxation Concepts

California Globe

For some years the idea of replacing the pay-at-the-pump gas tax with a "vehicle miles traveled" system has been floating in the civic ether. The reasoning took a few different paths, mostly centered around the issue of the fairness of "user fees" compared to purchase taxation, an idea that was boosted by the proliferation of non-gas using vehicles like electric cars (why am I paying gas taxes for the roads when the Tesla driver pays nothing?, etc.)

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### Statewide coalition's initiative seeks to 'keep local control' over housing

The Coast News Group

The coalition, "Our Neighborhood Voices," is proposing an initiative constitutional amendment to allow city and county land-use and zoning laws, including housing laws, to override most conflicting state laws. The group is currently gathering signatures to put the initiative on the November 2022 ballot.

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### The future of rooftop solar is up for grabs in California

The Los Angeles Times

As far as rooftop solar advocates are concerned, the story is simple: Pacific Gas & Electric, Southern California Edison and San Diego Gas & Electric want to quash a technology that threatens their business model. That's why they've asked Gov. Gavin Newsom's appointees on the California Public Utilities Commission to reduce the electric bill credits homes receive when they sign up for net metering, the incentive program that has fueled the installation of more than 1.3 million solar systems.

That's not quite the whole story, though.

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### Community solar can expand access to renewables for all Californians

The Daily Press

Despite being a leader in solar, California is severely lagging behind in community solar. Supporters of the community solar proposal are many of the same groups that have voiced concern for other solar programs in the state. The **California Building Industry Association** has also advocated for community solar because it will be difficult for builders to meet the now required solar energy mandates for residential construction without a community solar program in place.

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# **BIA-Fresno/Madera Member Benefits**

**Three-In-One Membership—** When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA [www.cbia.org](http://www.cbia.org)) and the National Association of Home Builders (NAHB [www.nahb.org](http://www.nahb.org))

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

**Advocacy**—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

**Targeted Networking and Marketing Opportunities**—We encourage our members to *do business with members*. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Create brand awareness and make yourself known. Use your membership to promote your brand and market your business message to potential customers through advertising and sponsorships

## **Save Money**

- ◆ **2-10 Home Buyers Warranty:** Exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty
- ◆ **Amazon:** Business-only pricing and products, Purchasing approvals and workflows, Improved spending visibility and Multiple payment options.
- ◆ **Lowe's:** Save 2% on Lowe's accounts receivable purchases, plus free delivery on purchases of \$500 or more
- ◆ **UPS:** UPS discounts of up to 36% on a broad portfolio of shipping services including air letters & packages, ground shipments, international imports and exports.
- ◆ **TSYS (formerly TransFirst):** Complete payment solutions with proven savings of 16% per year average. Web/mobile tools, credit card and eCheck processing, check services and more. Free "Savings Analysis" for members.
- ◆ **CBIA** has an Affinity Program with Ames Grenz Insurance, to provide members with guaranteed issue medical, dental and vision plans. For details, please contact Reggie Conley at Ames Grenz Insurance Services at (916) 486-2900 or [rconley@amesgrenz.com](mailto:rconley@amesgrenz.com)
- ◆ The CIRB Report, a research service provided by the California Homebuilding Foundation (CHF), produces and distributes current and historical statewide building permit statistics for all 58 counties and 538 incorporated cities. Contact the Research Team at 916-340-3340 or [CHF-CIRB@mychf.org](mailto:CHF-CIRB@mychf.org) for more information.
- ◆ **Member Rebate Program:** Quarterly rebates on materials purchased
- ◆ **NPP (National Purchasing Power):** Verizon Wireless—up to 22% off standard rates (with 5 business lines), Expedia, Cradlepoint and Fastenal





## MEMBER SAVINGS PROGRAM *at a glance*

[nahb.org/savings](http://nahb.org/savings)

### AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
GM	Save \$500 on most new vehicles Save \$500-\$1,000 per vehicle for first customer Staples, Kevlar, mesh, has, vinyl, glass and tint offers NAHB Members and Licensed Builders & Lenders	Chevrolet, Buick, GMC	<a href="#">nahb.org/gm</a>
FCA	30% off auto insurance premiums for NAHB Members, Employees, and Families and spouses of NAHB Members, Employees, and Families	Chrysler, Dodge, Jeep®, Ram, and FIAT®	<a href="#">nahb.org/fca</a>
NISSAN / INFINITI	Saves between \$3,250 - \$10,500 per vehicle Has low purchase in member's company name ROT included in most Nations. Others Member's Company Eligible	Nissan, Infiniti	<a href="#">nahb.org/nissainfiniti</a>
BFGOODRICH	Save \$500 on set of 4 All Terrain T/A KO2 Tires On-Floor Tire Style Assistance	Tires	<a href="#">nahb.org/bfgoodrich</a>
GEICO	Exclusive member rates on Auto and Home Insurance	Insurance	<a href="#">geico.com/nahb</a> 1-800-609-9446

### AUTO RENTAL

COMPANY	SAVINGS	PRODUCTS	INFO
AVIS	Up to 25% off base rates and FREE Preferred Service Membership	Cars/Rentals	<a href="#">avis.com/nahb</a> 800-531-1322 ext 2000
BUDGET	Up to 25% off base rates and FREE Roadside Assistance	Cars/Rentals	<a href="#">budget.com/nahb</a> 800-289-4287 ext 62104870
HERTZ	Up to 25% off base rates and 10% Gold membership	Cars/Rentals	<a href="#">hertz.com/nahb</a> 1-800-2200-CDT/51048

### BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
LOWE'S	Discount off Local Account Purchases or Business Account FREE Delivery of \$500 Plus Orders 10% off purchases using LAF or LBA	Building Materials	<a href="#">lowesforpros.com/nahb</a> 877-357-2440

NAHB Members Saved  
over **\$25,000,000** last year



## MEMBER SAVINGS PROGRAM *at a glance*

[nahb.org/savings](http://nahb.org/savings)

### BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	Up to 10% on payment solutions	Small business cash advance, merchant card processing	1-800-221-0000 ext. 1000 800-313-0140
	Up to 40% off Dell computers, servers, electronics and accessories	Computer and Software	1-800-257-0444
	Up to 15% off estimates on interior home styling over \$70	Office supplies	1-800-221-0000 ext. 855-317-8811 ext. 9007
	20% discounts on standard rates	Additional Info	1-800-221-0000 ext. 400-251-0344
	Save 10% on all new products and services	Home Warranty	1-800-221-0000 ext. 563-281-1558
	Flat rate shipping, 40% discount on most LTL shipping, 25% for ground commercial accounts.	Business & Supply	1-800-221-0000 ext. 1-800-317-0416
	At least 10% off Less Than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	1-800-221-0000 ext. 1-800-MEMBERS
	\$200 gift card when you qualify for a business line of credit up to \$10,000	Small Business Owner	1-800-221-0000 ext. 400-251-0344
	Additional savings savings when you open an Amazon Business account	General Business Supplies Products	amazon.com/memb

### SHOPPING AND ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	Up to 30% off	Theater Seats, Movie Tickets, Concerts, Music Tours, GL Events	nahb.memberclicks.com/ticketmonster (877) 577-1201
	One-Year Membership for \$48.88	Business and Retail	1-800-221-0000 ext. (877) 577-1231
	Save 10% on two or more cruise specials	Streets, Freshness, Seats	nahb.memberclicks.com/cinemarknahb
	Save off game arrangements and gifts	Resort and City	1-800-221-0000 ext. 250-0243-12nd-1242

### NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
	Up to 50% off registration Up to \$2,000 off BCI registration	Trade Show	bulldozershow.com
	Up to 10% off contract rates	Local	nahb.org/localmembers
	Up to annual subscription	State and Housing Data	buildingeconomics.com
	10% off books, Up to 40% off research	Books	builderbooks.com
	Up to 10% off membership, Up to 50% off continuing ed	Education	nahb.org/education

Discounts are valid 5/31/2018. Please subject to change at any time. Visit nahb.org/savings for latest deals and limited time offers.

# **MEMBERSHIP**

**BIA recognizes and appreciates new and renewing members  
Please call them if you are in need of services they provide.**

## **Renewing Members**

Jackson Tidus  
Capital One  
United Security Bank  
Granville Homes, Inc.  
Panda Koala, Inc.  
K Hovnanian Homes, Inc.  
Generation Commercial

## **WELCOME NEW MEMBERS**

**\*\*\* NONE \*\*\***



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## **We're Sorry To See You Go!**

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